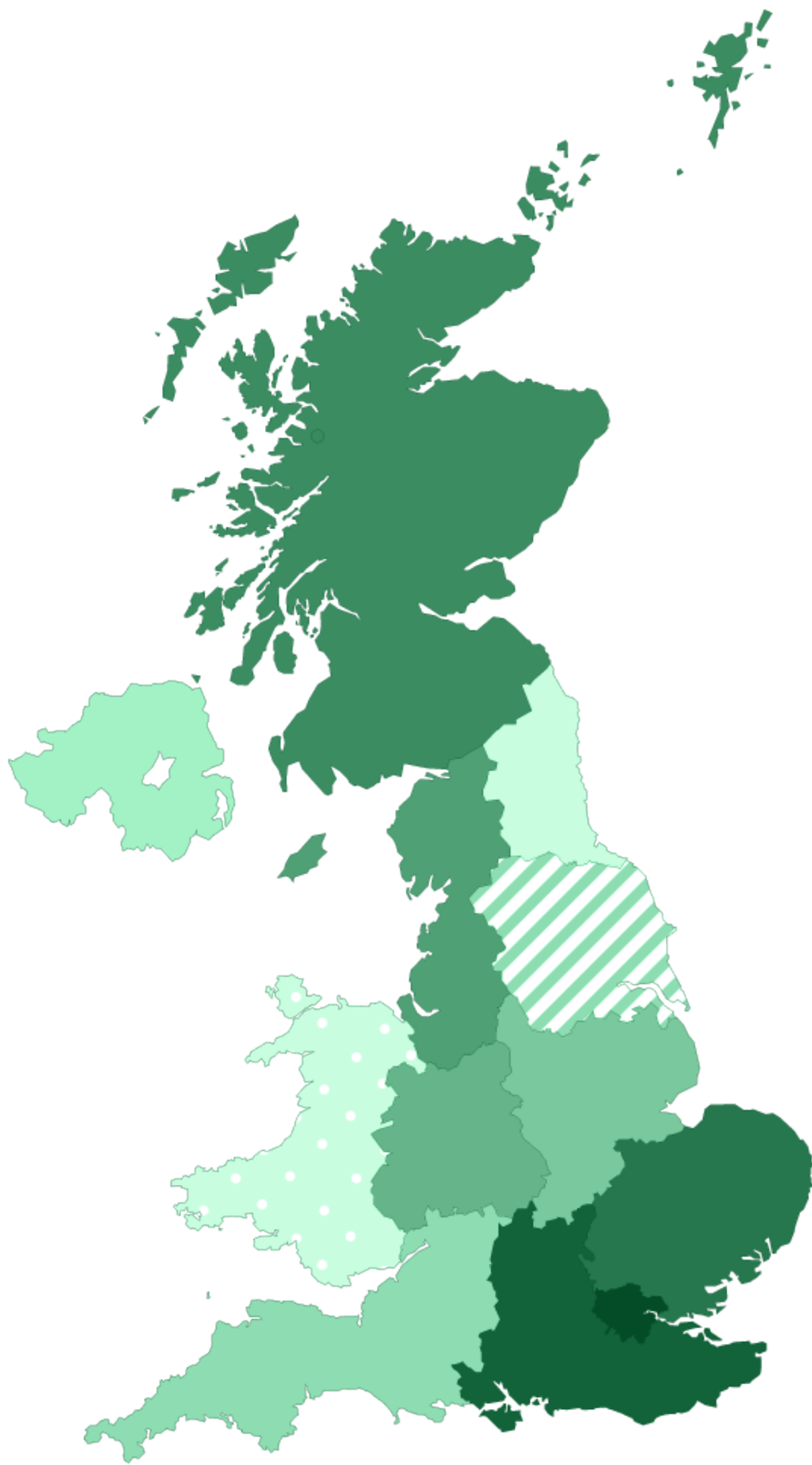




UK-GULF COOPERATION COUNCIL FREE TRADE AGREEMENT



SWIPE FOR NATIONAL
TRADE SNAPSHOTS





UK-GCC FTA SCOTLAND



£270M+

POTENTIAL BOOST TO THE SCOTTISH ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

£799.2M

A comprehensive FTA with the GCC could help reduce tariffs of up to 15%, which power generating machinery exporters currently face selling to the market.

KEY GOODS INCLUDE:



Power generating machinery



Beverages



Industrial machinery

SCOTLAND GLOBAL SERVICES EXPORTS

With financial and insurance activities accounting for 35% of Scotland's services exports, a deal with the GCC could open doors for Edinburgh and Glasgow's thriving tech and digital hubs.



£24.1BN

300+

BUSINESSES IN SCOTLAND EXPORTED GOODS TO QATAR ALONE

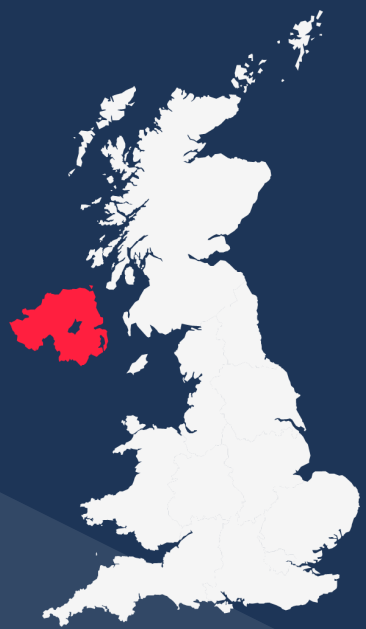
A deal that simplifies customs procedures could encourage more businesses of all sizes to export to GCC countries, like iconic Scottish brand *Walker's Shortbread*, which already exports to all six member states.



468,000

JOBS IN SCOTLAND ARE SUPPORTED BY UK EXPORTS

A deal with the GCC could support jobs by easing trade restrictions for exporters and importers.



UK-GCC FTA

NORTHERN IRELAND



£90M+

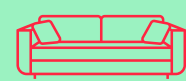
POTENTIAL BOOST TO THE NORTHERN IRELAND ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

£128.2M

A deal could see tariff reductions on some of Northern Ireland's most exported products to the GCC, such as furniture, which currently faces tariffs of up to 15%.

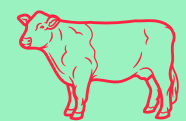
KEY GOODS INCLUDE:



Furniture



Power generating machinery



Animal feed

NORTHERN IRELAND GLOBAL SERVICES EXPORTS

Belfast start-up [Regtick](#), UK winner of Abu Dhabi Global Market's Fintech100 and part of the 2022 DIFC Fintech Hive cohort, wants to open an office in the UAE soon. A comprehensive GCC deal could support it to expand in the region.



£3.1BN

£19.8M FURNITURE & PARTS WERE EXPORTED FROM NORTHERN IRELAND TO THE GCC

Between showcasing at the Expo 2020 Dubai and the potential easing of trade barriers in a GCC deal, Newtownabbey's [Environmental Street Furniture](#) aims to sell more smart solar benches, solar compacting bins and bike racks across the region, helping the Northern Ireland economy and supporting jobs.



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BUSINESSES IN NORTHERN IRELAND EXPORT GOODS TO KUWAIT ALONE

A comprehensive deal with the GCC could open doors across the region for our innovative green trade businesses, like Dungannon-based [Kiverco](#), which already exports recycling separation equipment to Saudi Arabia and the UAE.



UK-GCC FTA WALES



£130M+

POTENTIAL BOOST TO THE WELSH ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

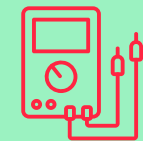
£493M

Green industries, like Newport-based solar panel manufacturer and exporter **BIPVco**, could see a boost from a comprehensive trade deal as GCC countries work towards their climate commitments.

KEY GOODS INCLUDE:



Power generating machinery



Electronic equipment



Cereals & cereal preparations

WALES GLOBAL SERVICES EXPORTS

Caerphilly cyber-security firm **Awen Collective** recently joined a trade mission to Dubai to explore opportunities in the region. A deal that promotes and increases cooperation on cyber security between the UK and the GCC countries could help its expansion.



£6.7BN

57% OF WELSH GOODS EXPORTS TO THE GCC ARE IN POWER GENERATING MACHINERY

A deal that cuts tariffs could help the Welsh machine manufacturing industry – with 196,000 jobs from the sector supported by UK exports – to grow even further.



300+

BUSINESSES IN WALES

ALREADY EXPORT GOODS TO THE UAE ALONE

A trade deal with all 6 GCC member states could support jobs and growth for the local economy.



UK-GCC FTA NORTH EAST



£120M+

POTENTIAL BOOST TO THE NORTH EAST ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

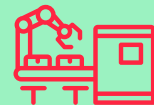
£179M

A deal that simplifies customs processes could mean more opportunities for businesses like Newcastle's **Sweetdreams Confectionery** to grow its market share in the region.

KEY GOODS INCLUDE:



Power generating machinery



Electrical machinery



Manufactured metals

NORTH EAST GLOBAL SERVICES EXPORTS

Given the high demand for UK services in the GCC, a deal could help more companies from the North East's £2bn global financial and insurance services exports sector expand in the region.



£6.2BN

7,000 MACHINERY MANUFACTURING JOBS IN THE NORTH EAST ARE SUPPORTED BY UK EXPORTS GLOBALLY

With power-generating machinery exports alone to the GCC worth more than £27m, a deal that reduces tariffs and cuts barriers to trade could support more employment in manufacturing sectors.



53

BUSINESSES IN NORTH EAST EXPORT GOODS TO BAHRAIN

A deal that simplifies trading processes could encourage more to enter all 6 GCC countries, boosting the North East economy and supporting local jobs.



UK-GCC FTA NORTH WEST



£350M+

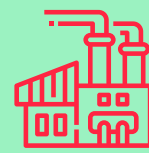
POTENTIAL BOOST TO THE NORTH WEST ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

£1.4BN

Simplified processes could help manufacturers like vehicle-makers, whose exports to the GCC from the North West are worth almost £147m.

KEY GOODS INCLUDE:



Manufactured articles



Road vehicles



Telecomms & sound recording equipment

NORTH WEST GLOBAL SERVICES EXPORTS

A modern deal on services could benefit businesses like [Liverpool John Moores University](#), which already has partnerships in the UAE, Bahrain and Qatar.



£21.6BN

38,000 VEHICLE MANUFACTURING JOBS IN THE NORTH WEST ARE SUPPORTED BY UK EXPORTS

A deal with flexible and modern rules of origin could make it simpler and more attractive for manufacturers to trade with the GCC, supporting jobs.



1,300+

BUSINESSES IN THE NORTH WEST EXPORT GOODS TO UAE

A deal that seeks to ensure products clear customs quickly could help food and drink firms like Liverpool-based [Spice Kitchen](#) export more spices and cookware across the region.



UK-GCC FTA

YORKSHIRE & THE HUMBER



£260M+

POTENTIAL BOOST TO THE YORKSHIRE & THE HUMBER ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

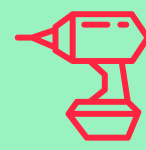
£371.6M

Smoothen customs processes could cut costs and save time for businesses, benefiting firms like **Ramsden International** in Grimsby, which already exports British grocery brands to the GCC.

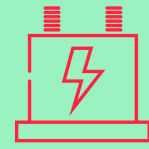
KEY GOODS INCLUDE:



Industrial machinery



Electrical machinery & appliances



Power generating equipment

YORKSHIRE & THE HUMBER GLOBAL SERVICES EXPORTS

The UK aims to build on the export strengths of companies like **m2r Education** in Wakefield, which has supplied education services to the GCC for 15 years.



£12.1BN

£66M+

WORTH OF THE REGION'S EXPORTS TO GCC ARE IN INDUSTRIAL MACHINERY

A deal with the GCC could see tariffs of up to 15% on machinery exports reduced, cutting costs for Yorkshire and the Humber's businesses. 10,000 machinery manufacturing jobs in Yorkshire & the Humber are supported by UK exports globally.



360

BUSINESSES IN THE REGION EXPORT GOODS TO QATAR

A deal that cuts tariffs and non-tariff barriers could see many more enter the GCC's dynamic market.



UK-GCC FTA EAST MIDLANDS



£230M+

POTENTIAL BOOST TO THE EAST MIDLANDS ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

£539.2M

A deal could support businesses like Leicester's **SK Filson**, a wallpaper company celebrating traditional British heritage, which could benefit from simplified customs processes and reduced exporting costs.

KEY EXPORTS INCLUDE:



Financial & insurance services



Power generating machinery



Scientific instruments

EAST MIDLANDS GLOBAL SERVICES EXPORTS

A modern services deal with the GCC could be a game changer for firms in the East Midlands' £2.5bn financial and insurance export sector, creating opportunities for local business and supporting jobs.



£8.2BN

40.9% OF EAST MIDLANDS GOODS EXPORTS TO GCC ARE IN POWER GENERATING MACHINERY

Currently subject to tariffs of up to 15% on exports to GCC, this world-class manufacturing sector could see lower tariffs and reduced costs through a free-trade deal.



470+

BUSINESSES IN THE EAST MIDLANDS EXPORT GOODS TO SAUDI ARABIA ALONE

With the GCC being equivalent to the UK's 7th largest export market, a trade deal could open doors for more East Midlands businesses by making market access easier.

Sources: HMRC Regional Trade in Goods statistics, Q4 2021. Figures relate to 2021; DIT and Fraser of Allander Institute at the University of Strathclyde research (2021) Evaluating the impact of exports on UK jobs and incomes. Jobs refer to 'direct' and 'indirect' export-supported FTE jobs. Estimates are experimental & relate to 2016. ONS International trade in UK nations, regions and cities, 2019. Figures relate to 2019; Estimates of impacts by nation and region of the UK are taken from the UK-GCC FTA scoping assessment; DIT best estimates using WTO TAO, WITS, Zakat, Tax and Customs Authority, and MacMap (Market Access Map, International Trade Centre, www.macmap.org) tariff line data reflecting 2020 and 2021 values. Tariff rates accessed September 2021. Tariffs in the power generating machinery sector are mostly 5% with some country exceptions.



UK-GCC FTA WEST MIDLANDS



£320M+

**POTENTIAL BOOST TO THE WEST
MIDLANDS ECONOMY IN THE LONG TERM**

GOODS EXPORTS TO THE GCC

£707.8M

GCC states are large importers of food products so this deal could support the UK's farming industries and benefit meat exporters such as **Euro Quality Lambs**, a family-owned business in Shropshire, by simplifying processes to make market entry easier.

KEY GOODS INCLUDE:



Road vehicles



Industrial machinery



Office machines

WEST MIDLANDS GLOBAL SERVICES EXPORTS

We aim to secure an agreement that supports a digital economy, encouraging innovation and investment and enabling businesses of all sizes to succeed, including in Birmingham's thriving financial and insurance services hub.



£15.2BN

41,000 OF VEHICLE MANUFACTURING JOBS IN THE WEST MIDLANDS ARE SUPPORTED BY UK EXPORTS

An FTA that reduces tariffs could support West Midlands' vehicle exporters, such as Coventry-based driverless technology firm **Aurrigo**, which currently faces tariffs of up to 15% in the GCC.



410

BUSINESSES IN THE WEST MIDLANDS EXPORT GOODS TO QATAR ALONE

A deal that reduces tariffs and paperwork could create more opportunities for businesses to grow in all GCC markets, supporting jobs and the local economy.



UK-GCC FTA

EAST OF ENGLAND



£320M+

POTENTIAL BOOST TO THE EAST OF ENGLAND ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

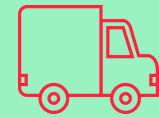
£969.4M

Automatic doors, manufactured by **Jewers Doors** in Bedfordshire, have been installed as part of Qatar's light railway, which fans will use for the FIFA World Cup Final in December.

KEY EXPORTS INCLUDE:



Pharmaceutical products



Transport equipment



Financial & insurance services

EAST OF ENGLAND GLOBAL SERVICES EXPORTS

British services are in high demand in GCC member states. A deal that cuts barriers to trade could help businesses in the East grow.



£18.9BN

£150M

MEDICINAL & PHARMACEUTICAL PRODUCTS EXPORTED FROM THE EAST OF ENGLAND TO THE GCC

A deal that protects companies' intellectual property could give the region's world-renowned, innovative pharma firms confidence that their patents will be enforced in GCC countries.



563,000

JOBS IN THE EAST OF ENGLAND ARE SUPPORTED BY UK EXPORTS

A deal with the GCC could further support jobs and provide growth opportunities for firms like **Ruark Audio** from Southend-on-Sea which exports radios, sound systems and speakers to GCC.



UK-GCC FTA LONDON



£750M+

POTENTIAL BOOST TO THE LONDON ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

£1.5BN

London exported more clocks & watches to the GCC in 2021 than anywhere else in the UK. An FTA could see the removal of tariffs of 5% on goods like these.

KEY EXPORTS INCLUDE:



Financial & insurance services



Pharmaceutical products



Photographic & optical goods

LONDON GLOBAL SERVICES EXPORTS

London is a global financial hub, and for companies like Shoreditch-based [Wise](#) - used by over 13 million people and businesses globally - a comprehensive deal modernising digital trade rules could unlock further growth potential.



£137.5BN

100,000+

FINANCE AND INSURANCE JOBS IN LONDON ARE SUPPORTED BY UK EXPORTS

A deal with the GCC could help this number rise, supporting more jobs.



2,400+

BUSINESSES IN LONDON EXPORT GOODS TO UAE

We aim to secure an agreement with the GCC that supports the digital economy, encouraging innovation and investment and enabling businesses of all sizes to succeed across borders.



UK-GCC FTA SOUTH EAST



£540M+

POTENTIAL BOOST TO THE SOUTH EAST ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

£1.4BN

Alongside London, the South East exports the highest value of goods to the GCC of all UK regions. A deal that reduces trade barriers could further support growth in its hi-tech manufacturing sector.

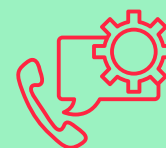
KEY EXPORTS INCLUDE:



Road vehicles



Industrial machinery



Professional, scientific & technical services

SOUTH EAST GLOBAL SERVICES EXPORTS

Given the GCC's high regard for British services, the South East's £10.5bn professional, scientific and technical services exports could be in high demand.



£48.7BN

26.7% OF THE UK'S ROAD VEHICLE EXPORTS TO GCC IN 2021 WERE FROM THE SOUTH EAST

With 13,000 vehicle manufacturing jobs in the South East supported by UK exports globally, a deal with flexible and modern rules of origin could help simplify the export process for vehicle-makers, whose exports to the GCC from the South East are worth £178.8m .



2,000

BUSINESSES IN THE SOUTH EAST EXPORT GOODS TO GCC COUNTRIES

With GCC countries importing virtually all food & drink, a deal that reduces tariffs and the admin burden for businesses could benefit

South East exports from **Creative Nature's** vegan products to **Pilgrim's UK Lamb** - with both firms seeking to expand in the GCC.



UK-GCC FTA SOUTH WEST



£270M+

POTENTIAL BOOST TO THE SOUTH WEST ECONOMY IN THE LONG TERM

GOODS EXPORTS TO THE GCC

£1.2BN

A deal that cuts tariffs and simplifies customs processes could make trade easier for more exporters like Somerset's **Watson Gym Equipment**, which sells to Kuwait, Qatar, and the UAE.

KEY GOODS INCLUDE:



Power generating machinery



Medical & scientific instruments



Telecomms & sound recording equipment

SOUTH WEST GLOBAL SERVICES EXPORTS

The UK is a popular holiday destination for GCC tourists, and with the South West's thriving accommodation and food services exports bringing in £2.3bn in 2019, the region has the expertise to grow and explore new markets.



£14.1BN

55.3% OF GOODS EXPORTS FROM THE SOUTH WEST TO THE GCC WERE POWER GENERATING MACHINERY

Some products face tariffs of up to 15% so a trade deal that reduces tariffs could help this lucrative industry expand further in the South West, boosting the economy and job market.



890+

BUSINESSES IN THE SOUTH WEST EXPORT GOODS TO GCC COUNTRIES

A deal could provide new opportunities for the South West businesses already exporting there like Malmesbury's condiment company, **Tracklements**, and encourage more to enter the market.